

**Current Pricing**  
**IFB 23-054/MR**  
**Term Contract for Catalog Pricing for Janitorial Supplies for Jefferson County**  
**Awarded: October 10, 2023**

|  | List Office Closest to Beaumont | Catalog Discount        | Price List Discount      | Shelf Price Discount     | If no local office, how does bidder plan to meet County needs?   | Does the bidder have personnel who can visit the county when information may be needed or problem resolved? | Can bidder provide (1) one catalog/price lists per department? | If bidder cannot provide catalogs, what can be provided?  | Are there limitations in your ability to receive and deliver purchases to the County and Depts. within 48 hours? If yes, please explain.   | How long has your company done business in SE Texas? |
|--|---------------------------------|-------------------------|--------------------------|--------------------------|--|---|--|---|--|--|
| <b>Ferguson</b>                        | Houston, TX                     | Minimum 20%             | 20%                      | 20%                      | Sales representative lives in Southeast Texas and can assist with daily business, deliveries and training.           | Yes   | Yes  | NA  | No Response from Bidder  | 60 years   |
| <b>Global Equipment Co.</b>            | Buford, GA                      | 10%                     | No Response from Bidder. | No Response from Bidder. | Vendor maintains a 100,000 sq. ft. distribution center in De Soto, TX.   | Yes   | Yes  | N/A   | Shipping and handling charges apply. Additional fees for liftgate service, white glove service, 24 hour advance notifications, delivery area surcharges, hazardous material surcharges, Saturday charge deliveries, inside delivery (threshold only) | 48 years   |
| <b>HD Supply Facilites Maintenance</b> | Houston, TX                     | No Response from Bidder | 10%                      | No Response from Bidder. | N/A  | Yes   | Yes  | NA  | No   | 19 Years   |
| <b>ICS Jail Supplies</b>               | Waco TX                         | 10%                     | 10%                      | 10%                      | Warehouse, factory, and offices are centrally located in Waco TX. Provide overnight service to most Texas locations. | Yes   | Yes  | NA  | No   | 38 Years   |
| <b>Interboro Packaging Corp.</b>       | Montgomery NY                   | 50%                     | No Response from Bidder. | No Response from Bidder. | Yes  | Yes   | Yes  | NA  | No   | 40 Years   |
| <b>Sanitary Supply Co.</b>             | Beaumont TX                     | 20%                     | 20%                      | 20%                      | N/A  | Yes   | Yes  | Catalog also available on our website, <a href="http://www.sanitarysupplyinc.com">www.sanitarysupplyinc.com</a> | No   | 86 Years   |
| <b>Unipak Corp</b>                     | Carrollton TX                   | 21%                     | No Response from Bidder. | No Response from Bidder. | Vendor ships out of Carrollton, TX   | Yes   | Yes  | NA  | No   | 67 Years   |

Jefferson County makes no claim that this bid tabulation represents anything other than the information read aloud at the public opening. The County has not checked the bids for errors, or made any determinations that the solicitations meet all requirements. In the case of a discrepancy between information on this tabulation and the original hard-copy document, the original hard copy shall prevail.

**Ferguson Enterprises**

1809 Brittmoore Rd.  
Houston, TX 77043  
Attn: Lindy Hebert  
[lindy.hebert@ferguson.com](mailto:lindy.hebert@ferguson.com)  
ph: 409-720-8148  
fx: 713-694-9366

**Global Equipment Company**

11 Harbor Park Drive  
Port Washington, NY 11050  
Attn: William Rose  
[wrose@globalindustrial.com](mailto:wrose@globalindustrial.com)  
ph: 414-302-7559  
fx: 800-336-1331

**HD Supply Facilities Maintenance, Ltd.**

701 San Marco Blvd  
Jacksonville, FL 32207  
attn: Mitchell Owens  
[mitchell.owens@hdsupply.com](mailto:mitchell.owens@hdsupply.com)  
ph: 409-540-0654

**ICS Jail Supply**

P.O. Box 21056  
Waco, TX 76702  
Attn: Jennifer Johnson  
[biddesk@icswaco.com](mailto:biddesk@icswaco.com)  
ph: 800-524-5427  
fx: 254-751-0299

**Interboro Packaging**

114 Bracken Rd.  
Montgomery, NY 12549  
Attn: Blimy Hertz  
[abraham@interboropackaging.com](mailto:abraham@interboropackaging.com)  
ph: 845-782-6800  
fx: 845-781-2450

**Sanitary Supply Co.**

6790 College Street  
Beaumont TX 77707  
attn: David Henderson  
[sanitary@swbell.net](mailto:sanitary@swbell.net)  
ph: 409-866-2305  
fx: 409-866-8959

**Unipak Corp.**

P.O. Box 332  
West Long Branch, NJ 07764  
Attn: Brian Marcus  
[customercare@unipakcorp.net](mailto:customercare@unipakcorp.net)  
ph: 888-808-5120  
fx: 718-677-9371