## **Jefferson County Drainage District No. 3**

P.O. Box 120 Hamshire, Tx 77622 Phone 409-243-3495
Fax 409-243-3158
Email: drainage3@jcdd3.org

March 23, 2021

TO: Jefferson County Banks

RE: Jefferson County Drainage District 3 Depository Contract

Ladies and Gentlemen:

The Jefferson County Drainage District 3 is currently seeking competitive proposals for banking services from all banks located in Jefferson County.

Jefferson County Drainage District 3 is seeking a contractual banking relationship that conforms to all applicable state and federal laws, which will provide for all banking services required for the funds of Jefferson County Drainage District 3. (pursuant to Sec. 116.021, V. T. Local Government Code and V.C.T.S. 842a-2).

Jefferson County Drainage District 3 requests a four year contract, with selection to be determined by the Jefferson County Drainage District 3 Board of Commissioners.

Sealed proposals from banking corporations desiring to be selected as Depository, will be accepted prior to, but no later than, 11:00 A.M., on May 5th, 2021.

Proposals should be addressed to the Jefferson County Drainage District 3, and delivered to Charlie Hallmark, Jefferson County Treasurer, at the County Judge's Office, Jefferson County Courthouse, 1149 Pearl St., 4<sup>th</sup> Floor, Beaumont, Texas 77701. Any questions concerning this proposal should be addressed to County Treasurer, Charlie Hallmark, phone 409/835-8509.

Proposals received later than the date and time above will be returned unopened.

Proposals must be submitted on the attached Bid Worksheet. Proposals not submitted on the attached Bid Worksheet, using the EXACT format provided, will be disallowed. You are encouraged to offer any alternative approaches which will further enhance our operational and financial success.

The Jefferson County Drainage District 3 expressly requests that proposers not discuss this engagement or the bank's plans, experience or credentials with other banks or any member of Jefferson County Drainage District 3 Board of Commissioners until requested by District officials to make a personal presentation.

The Jefferson County Treasurer's Office has available for examination, statements and other information of past Jefferson County Drainage District 3 Depositories. This information is voluminous and copies can be provided upon request for a reasonable charge. To examine this information please call the Treasurer's Office at (409) 835-8509 so arrangements can be made.

Jefferson County Drainage District 3 expressly makes no representation that District's deposits will continue at the same level as previous years, or that the character of deposits will follow the same or similar patterns of previous years.

A Certified or Cashier's Check for \$8,365.04 must accompany the bid and is tendered under the terms of the law (116.023, V.C. Local Government Code) and of these conditions.

Each bank must submit a copy of their plans showing that they are in compliance with the Community Reinvestment Act of 1977, Sec 2903, as well as a list of references of other public entities currently under depository contract.

Jefferson County Drainage District 3 reserves the right to reject in part or in whole any or all bids, waive minor technicalities, and award the bid which best serves the interest of Jefferson County Drainage District 3. Jefferson County Drainage District 3 reserves the right to informally negotiate certain finer points of the final contract with a qualified bidder.

Sincerely,

LeRoy McCall, Jr Jefferson County Drainage District 3, Board Chairman

Charlie Hallmark
Jefferson County Treasurer

## **REQUEST FOR PROPOSAL**

# PROPOSAL TITLE: Jefferson County Drainage District 3, BANK DEPOSITORY CONTRACT

PROPOSAL NUMBER: RFP - DD3 21-008/DC Jefferson County Drainage District 3,
BANK DEPOSITORY CONTRACT

**RECEIVING DATE: MAY 5, 2021** 

**RECEIVING TIME: 11:00 A.M.** 

**CONTACT PERSON:** Charlie Hallmark

(409)835-8509

E-mail: challmark@co.jefferson.tx.us

#### SPECIFICATIONS FOR PROPOSALS

# RFP – DD3 21-008/DC Jefferson County Drainage District 3, BANK DEPOSITORY CONTRACT

The selection of Jefferson County Drainage District 3, Bank Depository and the terms of depository contracts are governed by Tex. Loc. Gov't. Code Ann., Chapter 116 and Chapter 117 (Vernon 1999 and Supp. 2000)

#### **GENERAL SPECIFICATIONS:**

- 1.1 **SCOPE OF THE CONTRACT** It is the intent of Jefferson County Drainage District 3 to execute a contract with a bank desiring to be designated as the District's Depository Bank.
- 1.2 **RESPONSE REQUIRED FOR EACH SECTION AND SUBSECTION** Each and every section and subsection of this bank proposal requires a response from the Bank Depository applicants. Responses should be carefully considered. Applicants must format responses in the same sequence as the bank proposal.
- 1.3 **MINOR EXCEPTIONS** Minor exceptions, conditions, or qualifications to the provisions of the District's specifications must be clearly identified as such, with the reasons therefore.
- 1.4 **DOCUMENT ON DISK** At Bidder's request, this document will be furnished as a "WORD" file on CD Rom to facilitate the completion of the bid. This document will also be available on the Jefferson County Treasurer's Web Site. www.co.jefferson.tx.us
- 1.5 **EVALUATION PROCESS** Jefferson County Drainage District 3 will award the Depository Bank contract based on, but not limited to, the following criteria:
  - a) Banks' financial position.
  - b) Bank's ability to pledge adequate securities against District funds.
  - c) Experience in providing depository services requested with other public entities.
  - d) Net rate of return on District's funds.
  - e) Ability to meet service requirements.
  - f) Cost of services.
  - g) Cash management products available that will enhance the District's banking procedures.
  - h) The experience and continuity of the bank officials who have been identified as primary contact personnel.
- 1.6 **INTERVIEWS** The District may require Proposing Banks to attend an interview with the Jefferson County Officials reviewing the proposals.
- 1.7 **QUESTIONS AND CLARIFICATIONS** Any questions or requests for clarifications should be submitted to:

Charlie Hallmark, County Treasurer Phone: 409/835-8509 Fax: 409/839-2347

### **CONTRACTURAL REQUIREMENTS:**

- 2.1 **TYPE OF BANKING RELATIONSHIPS** The Depository Bank will handle daily banking services including, but not limited to, checking accounts, other types of interest-bearing accounts, non interest-bearing accounts, time deposits, and/or Certificates of Deposit.
- 2.2 **COMPLIANCE WITH STATUTES** By returning the Bid Worksheet, the Bank acknowledges that it understands the Revised Civil Statutes of Texas (Article 2544, et. Seq., of the Revised Civil Statutes of Texas, as revised by Local Government Code, Chapter 116.000 through 116.155 as passed by the 70<sup>th</sup> leg. 1987; Article 2547 a,b,c; and Article 2558a et. Seq.) that pertain to the managing and safekeeping of District's funds and will comply with those statutes.
- 2.3 **BANK AFFILIATION** A proposing bank must be a member of the Federal Reserve System and the Federal Deposit Insurance Corporation. The bank must be a Federal or Texas chartered bank doing business in and having a service facility within Jefferson County.
- 2.4 **DURATION** The Bank contract will be effective for a period of four (4) years ending sixty (60) days from the time fixed by law for the next selection of a depository.
  If a time deposit or certificate of deposit maturity extends beyond the expiration date of the depository contract, the depository will pledge sufficient securities as required by law for public funds, to provide for the maturity of the time deposit or certificate of deposit.
- 2.5 **RENEGOTIATIONS** This four year contract shall allow the bank to establish, on the basis of negotiations with the District, new interest rates and financial terms of the contract that will take effect during the final two years of the four year contract if:
  - (pursuant to Sec. 116.021 (b), V. T. Local Government Code and V.C.T.S. 842a-2).
  - a) the new financial terms do not increase the prices to the county by more than 10 percent; and
  - b) the District has the option to choose to use the initial variable interest rate option, or to change to the new fixed or variable interest rate options proposed by the bank.
- 2.6 **INVESTMENTS MADE OUTSIDE DEPOSITORY BANK** Jefferson County Drainage District 3 reserves the right to make investments outside the Depository Bank in accordance with the Laws of the State of Texas, and the Investment Policy of Jefferson County Drainage District 3. All investment purchases shall be made on a delivery versus payment basis.
- 2.7 **SUBMITTING FINANCIAL STATEMENTS** All Banks wishing to be designated as a Depository Bank will include as part of the Bid:
  - a) The Bank's last three (3) quarterly Uniform Bank Performance Reports.
  - b) The Bank's last three (3) Call Reports

- c) The Bank's Annual Financial Reports for the past 2 years.
- 2.8 **GOOD FAITH GUARANTEE** A Bank desiring to be the Depository Bank must submit with the Bid Proposal Worksheet, a certified cashier's check in the amount of **\$8,365.04** (one-half of one percent of the district's revenue for the preceding year) payable to **Jefferson County Drainage District 3**, as a guarantee of good faith. The District will hold the check until a Depository Bank is selected and the bond and/or security has been filed.
- 2.9 **LIQUIDATED DAMAGES FOR NOT PROVIDING SECURITY** As stated in Code Section 116.023:

"If a bank is selected as a depository and does not provide the bond and/or security, the district shall retain the amount of the check as liquidated damages."

A new depository shall then be selected.

2.10 **SECURITY** - Within fifteen(15) days after selection of the Depository, the Bank so selected is to qualify as a Jefferson County Drainage District 3 Depository. As soon as the contract for securities pledged is provided and approved by the Jefferson County Drainage District 3 Board of Commissioners, an order will be entered by the District designating the successful applicant, or applicants, as Depository for the funds of Jefferson County Drainage District 3. This contract shall remain in place until sixty (60) days after the time fixed for the next selection of a Depository, to-wit, May, 2019, or until such time as a new Bank has qualified as Jefferson County Drainage District 3 Depository, whichever should sooner occur. Thereupon, the County Treasurer will place with said Depository all the funds belonging to Jefferson County Drainage District 3.

#### 2.11 PLEDGED COLLATERAL -

- a) Pledged Securities in the amount provided by law under Sec. 116.054, V. T. Local Government Code will be provided in quantities sufficient to fully collateralize all of the Funds of Jefferson County Drainage District 3.
  - 1) U.S. Treasury Notes
  - 2) U.S. Treasury Bills
  - 3) Federal Farm Credit Banks Notes and Bonds
  - 4) Federal Home Loan Banks Notes and Bonds
  - 5) Federal National Mortgage Association Notes and Bonds
  - 6) Federal Home Loan Mortgage Corporation Notes and Bonds
  - 7) Federal Home Loan Bank Letters of Credit

The bank must be the true and legal owner of all securities, which will be pledged to the County. The securities must be free and clear of all liens, claims, or pledged for other purposes. The District will not accept any security acquired by the bank under a repurchase agreement. The securities will be deposited with the Federal Reserve Bank, or with the Bank of New York-Mellon Trust Company, without expense to the District under an appropriate contract to be drawn to the provisions of Tex. Loc. Gov't Code Chapter 116 and amendments in accordance with the application, if approved.

2.12 **COLLATERAL MANAGEMENT-** The Depository Bank must include, as part of the Bid, a statement as to how the bank intends to ensure, on a daily basis, that sufficient collateral is pledged to protect covered accounts. Also a detailed monthly

collateral report is required. The report shall contain security descriptions, par value/current face

and current market value.

- 2.13 **VALUE OF COLLATERAL** The Depository Bank must propose how it will value pledged securities. The District at any time may investigate the value of any of the securities that may be pledged by the Bank. The full cooperation of the Bank will be required in such instance.
- 2.14 **DAILY REPORTS** A daily list of account balances and market value of pledge collateral will be provided to the County Treasurer.

#### **SERVICE REQUIREMENTS:**

3.1 **CONTACT PERSON** - Bank must identify a local senior level management person who will be responsible for overseeing the District's entire relationship, who would serve as the District's primary contact and who would be able to make decisions regarding operational aspects of this contract.

Bank must also provide a list of contact personnel, with direct phone numbers, within the bank who are qualified to provide information and assistance in the following areas:

- -- General Information
- -- Safekeeping and Securities Clearance
- -- Posting and Deposit Discrepancies
- -- Stop Payments
- -- Balance Adjustments
- -- Collateral Adequacy
- -- Internal Transfers
- -- Wire Transfers
- -- Online PC Service
- -- Certificates of Deposit rate quotes
- -- Signature Cards
- -- Opening and Closing of Accounts
- -- On-line services
- 3.2 **ON-LINE SERVICES** It is requested that as a part of the proposal the Depository Bank will provide an on-line PC communication link to the District for daily reporting of fund balances, collected and ledger balances, stop payment requests, confirmations, and detailed debits and credits. Attach product description, pricing, and sample reports for the on-line PC link available. **Banks should be prepared to provide the Treasurer's office and/or District's employees an opportunity to physically work with this technology before the bid is awarded.**
- 3.3 **ANALYSIS REPORT** Monthly account analysis reports will be provided for each account and on a total account basis. The account analysis will contain, at a minimum, the following:
  - -average ledger balance
  - -average float
  - -average collected balance
  - -average negative collected balance

- -average positive collected balance
- -reserve requirement
- -available balance for earnings credit
- -price levels for each activity
- -monthly volumes by type
- -earnings credit allowance (provide an explanation of how the earnings credit rate is calculated)

A sample account analysis report will be provided as part of the Bid.

#### 3.4 **STATEMENTS** –

- --- Monthly bank statements will include checks or image of checks on CD Rom, deposit slips, transfer slips and debit and credit memos, processed for ALL accounts. The daily ledger balances, average daily collected balances, number of debits, number of credits, and other items on which charges are based, should also be included in each monthly statement.
- --- A hard copy of canceled checks or checks on CD Rom shall be furnished to the District at month's end.
- --- Statements should be processed no later than ten (10) business days after the close of each month.
- --- A sample bank statement will be included as a part of the Bid.
- 3.5 **PAYROLL DIRECT DEPOSIT** Bank must provide the capability for the district to utilize "Direct Deposit" payroll processing, allowing employees to select the bank of their choice.
- 3.6 **ACH TRANSACTIONS** Bank must provide for acceptance of ACH (Automated Clearing House) credits and debits. **Bank will be required to provide detailed information**
- 3.7 **WIRE TRANSFERS** Bank must provide the ability to send wire transfers on an automated or manual basis, and also to provide the ability to receive wire transfers. Bank must provide the ability to restrict outgoing wire transfers (debits) to only those authorized.
- 3.8 **INTEREST RATES** Floating interest rate bids and a fixed interest rate bids on accounts and certificates of deposit will be quoted by the Bank. Jefferson County Drainage District 3 reserves the right to select the rate most favorable to the District at anytime during the term of the contract, within the guidelines of Section 116.021 (b) of the Code.
- 3.9 **DISBURSEMENT SERVICES** A successful Bidder will furnish standard disbursing services for all accounts to include the payment of all District checks upon presentment. Bank must also agree to cash, without charge to the District or County employee, an employee's payroll check whether or not the employee has an account with the Bank. This will include any of the Bank's locations or motor-bank facilities in Jefferson County, Texas.
- 3.10 **POSITIVE PAY** The Bank will provide a means for the District to upload disbursed check information that will be compared to checks that are presented to the bank for clearing. Any discrepancies shall be cleared by a designated District employee before checks are paid by the bank. Any applicable cost should be quoted.
- 3.11 **DEPOSIT SERVICES** The Bank will guarantee immediate credit on all wire transfers, ACH transactions and government checks upon receipt and all other

- checks,
- based on the Bank's Availability Schedule. All deposits received before the Bank's established deadline will be credited daily. Bank will include a copy of their Availability Schedule as part of the bid.
- 3.12 **CASH OVERDRAFTS** For the purpose of determining cash overdrafts, the daily cash balance in all District accounts will be added together, and if a negative balance occurs, the District's account is considered to be over-drafted. An applicable insufficient funds fee can then be charged.
- 3.13 **SECURITY SAFEKEEPING** Bank must provide for book entry/DTC acceptance and safekeeping of investment securities. A month end safekeeping statement including market values will be provided. Indicate costs associated with a security purchase settlement.
- 3.14 **PAYMENT FOR SERVICES** The District may elect to pay for service either by direct fee payment or by compensating balance.
- 3.15 CASH MANAGEMENT On an ongoing basis the District will require cash management advice as to how accounts and procedures should be structured. Also, the District will want to be kept informed of recent developments in cash management products.
  Bidders are invited to propose additional cash management services that are not specified herein.
- 3.16 **EXPENSE ALLOWANCE** State the dollar amount, if any, that the Bank will provide for expenses incurred due to changing depository banks. (For example: checks, deposit slips, endorsement stamps, and etc.)
- 3.17 **CAPITAL TO ASSETS RATIO** Depository Banks will have and maintain a minimum five percent primary capital to assets ratio as compiled by dividing line 28 (total equity capital) by line 42 (total assets) on the Federal Financial Institutions Examination Council Form 032. Copies of the FFIEC form 32 statement will be included in the bid and shall be a continuing quarterly reporting requirement of the Depository Bank. Should primary capital ratio fall below five percent, the District will review bank plans to future earnings and capital increases before determination is made to close out the depository.
- 3.18 **STOP PAYMENTS** The Bank will be required to process stop payments on verbal, faxed, or e-mailed instructions from the designated District employees with follow-up written confirmation.
- 3.19 **DISBURSEMENT SERVICES** Standard disbursing services for all accounts are required to include the payment of all District's checks upon presentation.
- 3.20 **BANK RECONCILIATION SERVICES** The Bank will provide partial or full reconciliation services, on specific accounts determined by the District. List what is included in each service.
- 3.21 **OTHER SPECIFIC SERVICES** As described on **the Bid Worksheet**, the Bank will acknowledge services provided and attendant fees for such.

#### STRUCTURE OF ACCOUNTS:

The Jefferson County Drainage District 3 bank accounts will be structured as follows (numbers and dollar amounts are subject to change):

-- Interest Bearing Checking and/or Money Market Savings Accounts - 2

- -- Estimated balance equal -- \$ 1,477,327.04
- -- Certificates of Deposit 0 Estimated balance equals -- \$0.00

The County requests a bid for the interest rate on these accounts as a Whole.

# **Bid Proposal Worksheet for** RFP - DD3 21-008 DC Jefferson County Drainage District 3,

Interest Bearing Checking Accounts:	
Money Market Accounts:	
* Variable Rate = 91 Day US T-Bill Effective Rate (as determined by the latest T Auction) + Margin (Based on basis points). The source of the rate under this prop for a given month should be the Effective Rate as quoted in the Wall Street Jou for the last business day of the previous month.	osal
Example: If 91 Day US T-Bill effective rate is 3.3% and basis points are 1.0, there variable rate is 4.3%.	the
Minimum balance requirement or other considerations per account will be listed below	
Certificates of Deposit - Variable Interest Rate - 91 Day US T-Bill Effective Rate (as determined by latest T-Bill Auction)	
Less than More than \$100,000.00 \$100,000.00	
1. Maturity 7-29 days + basis pts. + basis pts.	
2. Maturity 30-59 days + basis pts. + basis pts.	
3. Maturity 60-89 days + basis pts. + basis pts.	
4. Maturity 90-179 days + basis pts. + basis pts.	
5. Maturity 180 days-less than one year + basis pts. + basis pts.	
6. Maturity 1 year or more + basis pts. + basis pts.	

1. 2. 3. 4. 5. 6.	Maturity 7-20 days Maturity 30-59 days Maturity 60-89 days Maturity 90-179 days Maturity 180 days-less than one year Maturity 1 year or more	Less than \$100,000.00	More than \$100,000.00 %%%%%%		
	ST ANALYSIS WORKSHEET: Use the following cost analysis works Please prepare a bank analysis statement for the service costs and your variable for calculating interest rates and comp 2014.	ent based on the followi interest rate for interest p	ng using your bid figures paid. Use applicable rates		
Ave Less Ave	trage Book Balance S Average Float Grage Collected Balance Grage Negative Collected Balance	\$1,477,327.04 53.61 \$1,477,273.43 0.00			
BALANCE RECONCILIATION					
Less	erage Positive Collected Balance is Cost of Analyzed Services(Balance Requi litional Balance Required to Support Service				
<u>FEI</u>	E RECONCILIATION				
Less	nings Allowance Credit Rate:s Analyzed Services Provided vices Charged to Account (Excess or Defic				
COST ANALYSIS WORKSHEET CONTINUES -					
Earnings credit calculated on the following balances:					
Tot	al	\$ 1,477,273,4	3		
PLEASE PROVIDE AN EXPLANATION OF HOW THE EARNING CREDIT RATE IS CALCULATED:					

# **Depository Services -**

DESCRIPTION	MONTHLY AVERAGE VOLUME	PRICE	CHARGE	BALANCE REQUIRE D
BALANCE & COMPENSATION				
INFORMATION				
RECOUPMENT MONTHLY IB	1,324			
GENERAL ACCOUNT SERVICES				
DDA STMT W/IMAGE PREMIUM-				
MTHLY BASE	2.00			
ACCT MAINTENANCE				
CHEXSTOR-PLUS	2.00			
DEBITS POSTED	6.00			
CREDITS POSTED	4.00			
E-STMT SUBSCRIPTION -				
ACCOUNT	2.00			
CYCLED STMT SUBSRIPT RPT-				
MOBASE	4.00			
CLIENT ANALYSIS STATEMENT-				
PAPER	1.00			
DEPOSITORY SERVICES				
STORE/NIGHT DROP DEPOSIT	1.00			
CASH DEP/\$1 VER AT TELLER				
WINDOW	4.00			
DEPOSITED CHECKS - ON US	2.00			
DEPOSITED CHECKS	4.00			
RETURN ITEM - CHARGEBACK	1.00			
RETURN ITEM REDEPOSITED	1.00			
PAPER DISBURSEMENT SERVICES				
DDA CHECKS PAID	42.00			
DDA STATEMENT W/IMAGE	42.00			

PREMIUM-ITEM			
GENERAL ACH SERVICES			
ELECTRONIC CREDITS POSTED	6.00		
ACH RECEIVED ITEM	4.00		
ACH SUBSCRIPTION - ACCOUNT	4.00		

DESCRIPTION	MONTHLY AVERAGE VOLUME	PRICE	CHARGE	BALANCE REQUIRE D
WIRE-OUTGOING DOMESTIC-	4.00			
WIRE IN DOMESTIC	6.00			
WIRE DETAIL RPT				
SUBSCRIPTION-ACCT	4.00			
WIRE DETAIL RPT				
SUBSCRIPTION-ACCT	4.00			
INFORMATION SERVICES				
PREV DAY SUBSCRIPTION				
MTHLYBASE	8.00			
PREV DAY SUBSCRIPTION				
MTHLYBASE	8.00			
PREVIOUS DAY ITEM LOADED	130.00			
DEPOSIT DETAIL SUBSCRIPT				
MOBASE	2.00			
ELECTRONIC WINDOW				
EXTENDED STOR 90	1107.00			

Total Analyzed Services Performed	
OTHER SPECIFIC SERVICES - As described or Bank will acknowledge services provided and attend charges for the following: Locked or Sealable bags	

Laser Checks Checks (in in	s dividual books or binders)	
Deposit Slips		
Endorsement	<u> </u>	
Coin Wrappe		-
Currency Stra	aps	
OTHER UNSPECIFIED SERV	JICES AND/OR COSTS _ Of	her services and/or costs not
		with a description and unit pricing.
•		1 1
Service		Cost
	ervice with any new	
	e IRS payment thoug	·
Access to daily	activities without	being charged.
		<del></del>
		<del></del>
References:	1:11 1 1:1:1:	. 1/ 1. DI
		r services and/or supplies. Please governmental units are preferred
merude phone number and nar	ne of contact person. Other	governmentar units are preferred
Business	Contact Person	Phone Number
	_	
_		-

## **DEPOSITORY BANK**

The Bank <u>must</u> complete the information below to validate the bid for a Jefferson County Drainage District 3 Depository Bank.

The undersigned affirms that they are fully authorized to execute this bid. The contents of this bid has not been discussed or communicated by the undersigned, with any other bidder, any other persons engaged in this type of business, nor any members of the Drainage District 3 Board of Commissioners, prior to the official opening of this bid.

### All unsigned Bids will be disqualified.

Name and address	of Bank/Bidder:
Signature:	
Name:	
Title:	<u> </u>
Telephone Number:	
E-Mail:	
Note: By my signa	ature above, I hereby certify that the following are attached:
	A list of references of current Public Funds Users that utilize Cash
Management	Products similar to those requested in bid.

- B. The Bank's last three (3) quarterly Uniform Bank Performance Reports.
- C. The Bank's last three (3) Call Reports.
- D. The Bank's Annual Financial Reports for the past 2 years.
- E. A Certified Check or a Cashier's Check as a guarantee of good faith.
- F. A sample monthly Collateral Report.
- G. Product description pricing, and sample reports for the on-line PC link H.A sample Account Analysis Report.
- I. A sample Bank Statement.

available.

- J. A Copy of Bank's Availability Schedule.
- K. A Certified and Attested Resolution from a duly authorized meeting of the Board of Directors empowering the signee to execute this contract.
  - L. A response to every section and subsection in the Invitation to Bid.
- M. Completed Cost Analysis Worksheets.
- N. Attachments indicating other services and charges not specified in the Invitation to Bid.

## RETURN PAGES 10 THROUGH 15 WITH BID PACKAGE AND ALL REQUIRED INFORMATION