



JEFFERSON COUNTY PURCHASING DEPARTMENT

Deborah L. Clark, Purchasing Agent

1149 Pearl Street, Beaumont, TX 77701 409-835-8593 Fax 409-835-8456

IFB 14-015/JW

Term Contract for Aviation Fuel for Jack Brooks Regional Airport

Awarded: July 21, 2014

Contract Start Date: August 1, 2014

Current Pricing

Eastern Aviation Fuels

601 N. McCarthy Blvd.

Newbern, NC 28562

Attention: Mr. Byron Gray

byron@easternaviationfuels.com

972-358-6809 phone

Credit Card Sales		Eastern Aviation Fuels	
May 1, 2013 thru April 30, 2014		CC Fee Rate	Rate
AMEX	29.10%	2.50%	\$23,209.42
MultiServe	6.03%	3.00%	\$5,768.15
MasterCard	6.16%	2.00%	\$3,930.14
Visa	9.13%	2.00%	\$5,829.33
AIR Card	4.45%	3.25%	\$4,609.82
AvCard	3.55%	3.00%	\$3,395.75
Philips	41.49%	0.00%	-
Discover	0.10%	3.00%	\$98.39
Total			\$46,840.99

AvGas Low Lead		
Unit Price - Platts Reference	2.9987	
Bidder's Mark-Up	0.6650	\$35,245.00
Taxes/Fees Per Gallon	0.1979	
Total Unit Price Per Gallon	3.8616	
Delivery Fee (per load)	0.1139	\$6,036.70
Total Value @ 53,000gls / 6 Loads		\$210,700.44

Jet A		
Unit Price - Platts Reference	2.84556	
Bidder's Mark-Up	0.08500	\$63,750.00
Taxes/Fees Per Gallon	0.24590	
Total Unit Price Per Gallon	3.17646	
Delivery Fee (per load)	0.08210	\$61,575.00
Total Value @ 750,000gls / 55 Loads		\$ 2,443,920.00

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Current Pricing (Continued)

Additional Marketing Support		
Per Gallon	0.005	
Total	2,440.00	
Other		
Total Marketing		\$2,440.00
3,000 Gallon Jet A Refueler Truck	2012	17,940.00

TOTAL FUEL/ADVERTISING/TRUCK	\$2,701,461.43
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