

Date: May 12, 2008

**TABULATION  
AVIATION FUEL FOR SOUTHEAST TEXAS REGIONAL AIRPORT  
PER SPECIFICATIONS**

Bidder: Western Petroleum Co.  
9531 West 78<sup>th</sup> Street  
Eden Prairie, MN 55344  
Attn: William Hroch, Jr.  
Phone: 706-453-1420  
Fax: 706-453-1421

<b>Estimated Quantity</b>	<b>Description</b>	<b>Unit Price per Gallon</b>	<b>Estimated Total Price per Year</b>
52,000 gal.	AV Gas Low Lead 100		
	OPIS Reference Price for 04-30-08	\$2.8290	
	Bidder's Markup (+)	1.048	
	Taxes/Fees per Gallon	\$0.19520	
	Unit Price per Gallon (OPIS price, bidder's markup, and taxes/fees per gallon)	<u>\$4.0722</u>	
	Total Value of AV Gas per Year (108,270 gallons times total unit price per gallon)		<u>\$211,754.40</u>
	Texas Delivery Fee (per delivery)		<u>\$50.00</u>
<b>Estimated Quantity</b>	<b>Description</b>	<b>Unit Price per Gallon</b>	<b>Estimated Total Price per Year</b>
500,000 gal.	Jet A		
	OPIS Reference Price for 04-30-08	\$3.2711	
	Bidder's Markup (+)	<u>0.3382</u>	
	Taxes/Fees per Gallon	\$0.24520	
	Unit Price per Gallon (OPIS price, bidder's markup, and taxes/fees per gallon)	<u>\$3.8545</u>	
	Total Value of Jet A per Year (294,160 gallons times total unit price per gallon)		<u>\$1,133,839.72</u>
	Total Value of Bid per Year (Total value of AV Gas per year plus total value of Jet A per year)		<u>\$1,345,594.12</u>

Credit Cards honored and service fees:<sup>1</sup>

	%		%
	%		%
	%		%
Weighted Average of Fees (50% major oil)		\$0	
Increment due to the Average of Credit Card Fee		\$0	
AV Gas Low Lead 100 Effective Bid Price per Gallon		\$3.877	
Total Effective Bid per Gallon		\$4.0722	
Jet A Effective Bid per Gallon		\$3.6093	
Total Effective Bid per Gallon		\$3.8545	
Effective Bid Value, Grand Total		\$1,345,594.12	
Bid Surety		\$0	
Additional Marketing Support (co-op advertising)		\$0	

Refueler Truck<sup>2</sup>

3,000 Gallon Jet A Refueler Truck	\$1.00/yr
Make/Model	

<sup>1</sup> No Major Oil Co. brand – County contracts directly with MultiServe; Western Petroleum not involved.

<sup>2</sup> Refueler onsite; being used by Jefferson County. Refueler will remain at same terms and rate.

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AVIATION FUEL FOR SOUTHEAST TEXAS REGIONAL AIRPORT  
PER SPECIFICATIONS**

Bidder: Ascent Aviation Group, Inc.  
One Mill Street  
Parish, NY 13131  
Attn: Dave Munger  
Phone: 315-625-4226  
Fax: 315-625-4226

<b>Estimated Quantity</b>	<b>Description</b>	<b>Unit Price per Gallon</b>	<b>Estimated Total Price per Year</b>
52,000 gal.	AV Gas Low Lead 100		
	Platt's Reference Price for 04-30-08	\$3.12932	
	Bidder's Markup (+)	0.048	
	Taxes/Fees per Gallon	\$0.19520	
	Unit Price per Gallon (OPIS price, bidder's markup, and taxes/fees per gallon)	<u>\$3.8884</u>	
	Total Value of AV Gas per Year (108,270 gallons times total unit price per gallon)		<u>\$202,196.80</u>
	Texas Delivery Fee (per delivery)		<u>\$790.00</u>
<b>Estimated Quantity</b>	<b>Description</b>	<b>Unit Price per Gallon</b>	<b>Estimated Total Price per Year</b>
500,000 gal.	Jet A		
	Platt's Reference Price for 04-30-08	\$3.436	
	Bidder's Markup (+)	<u>0.1075</u>	
	Taxes/Fees per Gallon	\$0.24520	
	Unit Price per Gallon (OPIS price, bidder's markup, and taxes/fees per gallon)	<u>\$3.7887</u>	
	Total Value of Jet A per Year (294,160 gallons times total unit price per gallon)		<u>\$1,114,483.99</u>
	Total Value of Bid per Year (Total value of AV Gas per year plus total value of Jet A per Year)		<u>\$1,316,680.79</u>
	Texas Delivery Fee (per delivery)		<u>\$510.00</u>

Credit Cards honored and service fees:

ConocoPhillips	0%	Visa	1.75%
<hr/>	<hr/>	Discover	<hr/> 2.5%
MasterCard	1.75%	Avcard	2.75%
<hr/>	<hr/>	MultiService	<hr/> 2.75%
American Express	2.5%		
Weighted Average of Fees (50% major oil)		<hr/> \$1.16%	
Increment due to the Average of Credit Card Fee		<hr/> \$0.0116	
AV Gas Low Lead 100 Effective Bid Price per Gallon		<hr/> \$3.8884	
Total Effective Bid per Gallon		<hr/> \$3.90	
Jet A Effective Bid per Gallon		<hr/> \$3.7887	
Total Effective Bid per Gallon		<hr/> \$3.8003	
Effective Bid Value, Grand Total		<hr/> \$1,320,696.25	
Bid Surety		<hr/> \$0	
Additional Marketing Support (co-op advertising)		<hr/> \$0.005/gallon	

Refueler Truck

3,000 Gallon Jet A Refueler Truck		\$1,500.00/month
Make/Model	2008 International	